

**Active Sponsorship National Incentive**

Every sponsor will receive \$25 for each Active EAS they sign up for from 07/01/22-07/31/22. Sponsors must be registered and attend National Convention in St Louis, where they will receive the incentive; there is no limit on the incentive amount.

**Active EAS Membership Contest July 1<sup>st</sup> through December 31<sup>st</sup>, 2022**

The National Membership Team has given every UPMA Chapter Active EAS recruitment goals based on 5% of their total Active EAS, plus an additional 2% of the gap between their actual and potential EAS in operation positions as of July 1<sup>st</sup>, 2022.

**Two Examples**

<u>Utah</u>		<u>Florida</u>	
100 active EAS goal	<b>5</b>	507 active EAS goal	<b>25</b>
Potential EAS	285	Potential EAS	1933
Total active EAS	100	Total active EAS	507
Difference	185	Difference	1426
Goal	<b>4</b>	Goal	<b>29</b>
<b>The total goal for Utah is</b>	<b>9</b>	<b>The Total Goal for Florida is</b>	<b>54</b>

All Chapters will compete against each other based on percentage to goal.

**1<sup>st</sup> place \$750 and Eagle Award**

**2<sup>nd</sup> place \$500**

**3<sup>rd</sup> place \$250**

The four "Postal" Areas will also compete against each other based on percentage to area goals. The winning Area will receive \$1 for every one of its active members as of December 1<sup>st</sup>, 2022.

**Associate Member Contest**

The National Membership Team has given every UPMA Chapter Associate recruitment goals based on 5% of the Total Potential Postmasters in each Chapter.

**Two examples:**

<u>Utah</u>		<u>Florida</u>	
Postmasters	110	Postmasters	352
<b>Goal</b>	<b>6</b>	<b>Goal</b>	<b>18</b>

All Chapters will compete against each other based on percentage to goal.

**1<sup>st</sup> place \$500**

**2<sup>nd</sup> place \$300**

**3<sup>rd</sup> place \$100**

The four "Postal" Areas will also compete against each other based on percentage to area goals. The winning Area will receive \$1 for every one of its active members as of December 1<sup>st</sup>, 2022.